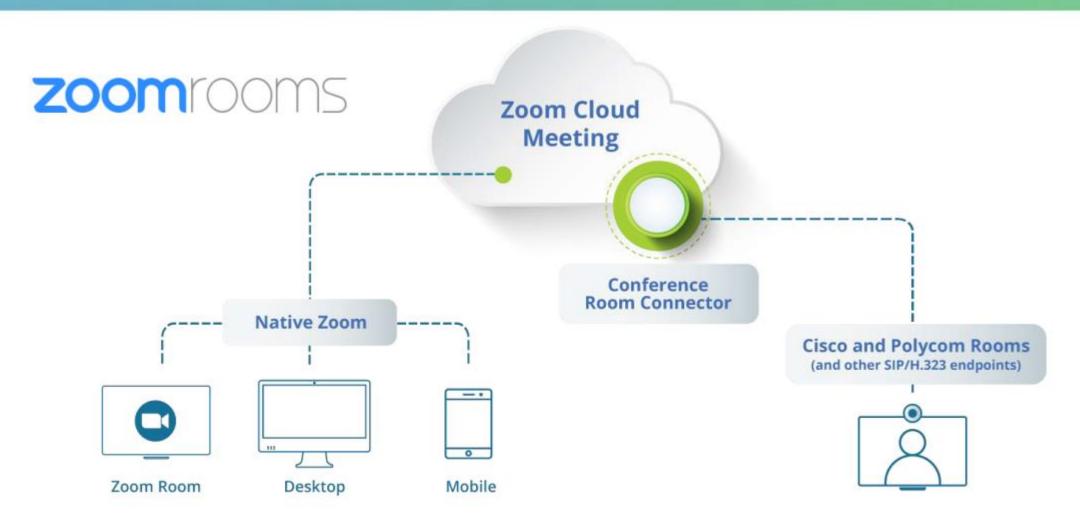






Zoom is the leader in modern enterprise video communications, with an easy, reliable cloud platform for video and audio conferencing, collaboration, chat, and webinars across mobile devices, desktops, telephones, and room systems.





Zoom Rooms is the original software-based conference room solution used around the world in board, conference, huddle, and training rooms, as well as executive offices and classrooms.

#### **About Zoom Rooms**



- For the Zoom Rooms solution, Zoom offers the software and cloud service.
- Yealink provides all the hardware including computer, camera, audio devices and controller.



## **Yealink one-stop Solution for Zoom**

## Yealink

Video Device Solution for

zoomrooms



(19Q2)

Mini-PC + Touch Console + Yealink Camera/Audio Package

**Tranning rooms** 



Yealink CP960-UVC80 Zoom Rooms KIT

Medium-to-Large rooms



Yealink CP960-UVC50 Zoom Rooms KIT

Small-to-Medium rooms



CP960 + UVC30 Camera

**Huddle-to-Small rooms** 

### The changes of Zoom Rooms Hardware solution





Gen1: iPad+Conference phone

Gen2:
One CP integrates control, microphone, and speaker functions.
But CP requires two cables for deployment

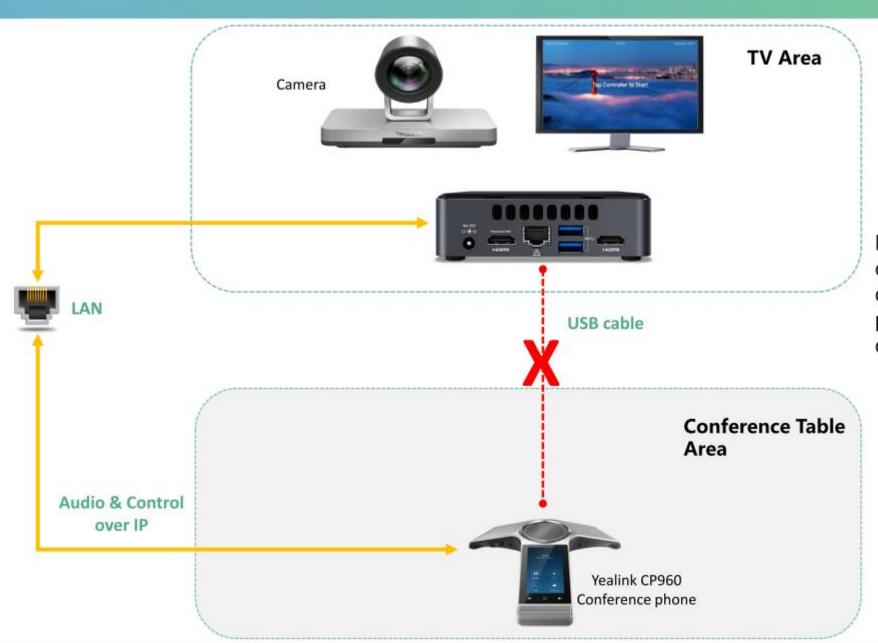
Gen2.5: Yealink one-cable solution





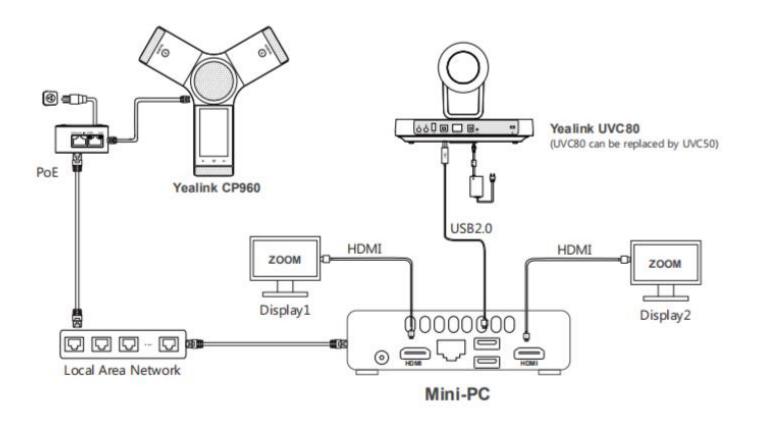
#### How Yealink CP960 Zoom Solution Simplify the deployment





Reduce the USB cable which needs to cross from the TV area to the conference table area (the most difficult part), so that Yealink CP960 solution can greatly simplify the deployment.





The installation and deployment is very easy, just 5~7 cables, and don't need to cross from the TV area to the conference table area.

### **Sales Point1: Compact One-cable Solution**





#### Benefit of Yealink CP960 in Zoom Rooms

- Three-in-one. One CP960 device acting as the Zoom Rooms controller, speaker and microphone, makes the conference table much clean.
- One cable for both Speakerphone Audio and Control makes the deployment much easier, USB cable is difficult to be extended.
- Distinguishing wireless expansion microphones.
- 5-inches with 1280x720 resolution and capacitive touch screen, ensure a good user experience.

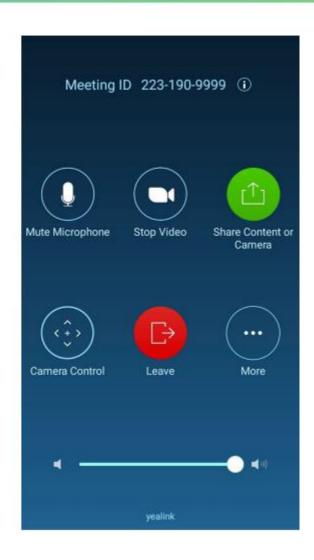
## **Deeply integrated with Zoom Rooms**





#### Key features of Yealink CP960-Zoom Edition

- Integrate Zoom Room Controller APP
- Mute/volume sync with ZR/ZRC/CP960
- Control the PTZ of Yealink UVC camera
- Meet now / Join meetings
- Presentation



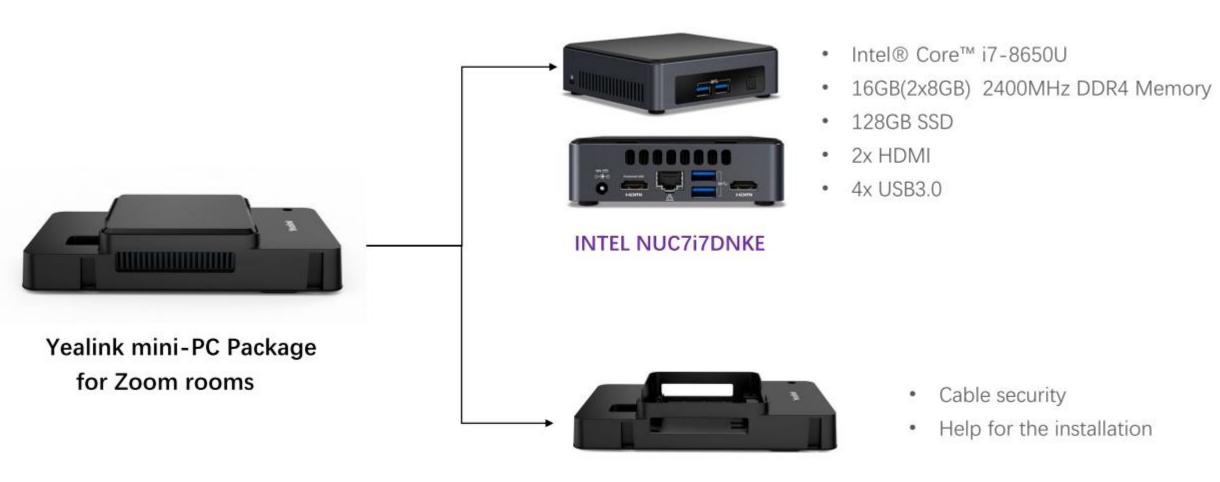


## All devices are provided by Yealink Easy for sales and after-sales



## Mini-PC Package - Hardware

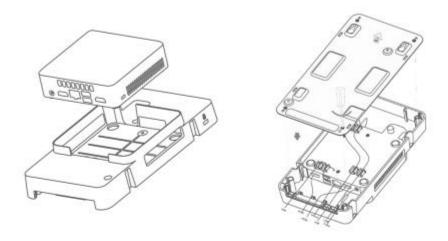




Yealink Cable Management Box

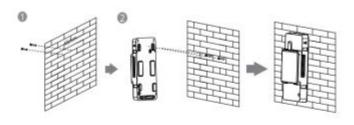
#### **Functions of Cable Box**





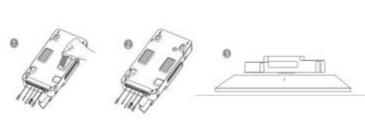
① Cable Security





Mount on the wall with TV





Stick with Velcro under the conf table or behind the TV

2 Help for the installation

## Mini-PC Package – Software Preinstalled





Windows 10 Pro or IoT Enterprise OS and license

Yealink Plug-in for Zoom Rooms

Zoom Rooms App





#### **Yealink UVC Cameras**



#### UVC80



for large room

- 12x optical zoom PTZ camera
- 1080p/60fps
- 72° horizontal, 42° vertical field of view
- Pan range: ±100°, tilt range: ±30°

#### UVC50



for medium room

- 5x optical zoom PTZ camera
- 1080p/60fps
- 83º horizontal, 52º vertical
- Pan range: ±30°, tilt range: ±20°

Yealink UVC cameras are UVC1.1 compatible, plug-and-play.

## **Sales Point 3: Remote Device Management**



#### 1. Windows Update

- UVC cameras driver
- Yealink Plug-in software

#### 2. Yealink Device Management Platform / Cloud Service

Yealink CP960 firmware with Zoom Room Controller App

#### **Upgrade CP960 by Device Management Service**



#### **Add Device**

Device Name	My CP960
*Site	VC
*Model	CP960(Zoom) ~
*MAC	805EC0376F7

- If CP960 is already Zoom edition and you have a YDMP or YMCS administrator account, manually add the device after logging in
- Please make sure the device type is selected CP960 (Zoom)

#### **Upgrade CP960 by Device Management Service**

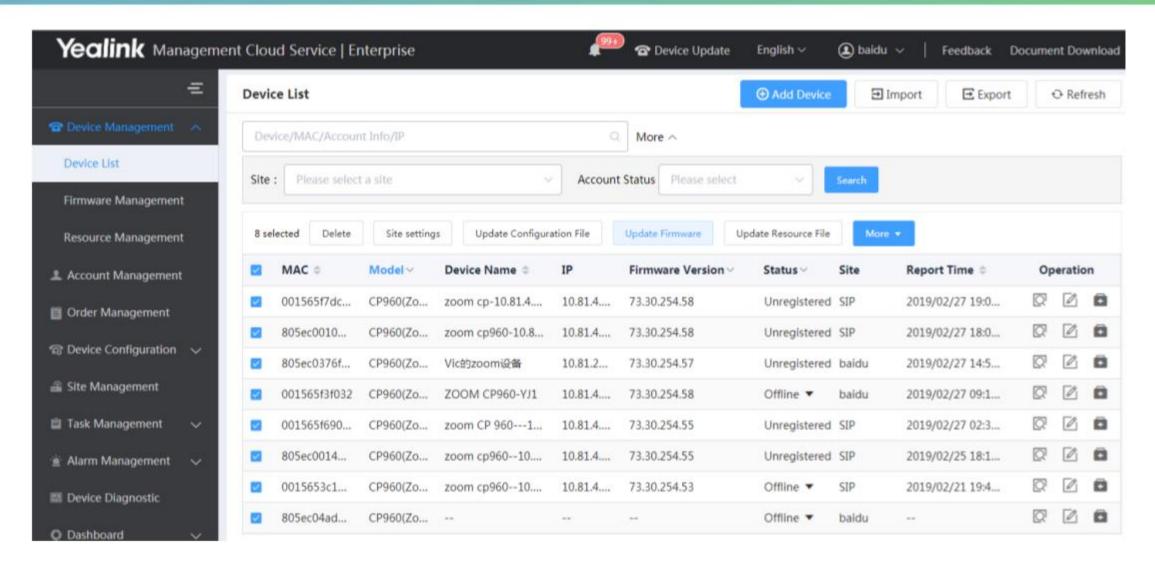


* Firmware Name	CP960 Zoom Edition
*Select File:	Click to upload
	Only .rom file is supported. Maximum size is 500M
*Version	73.30.254.57
*Supported Model	CP960(Zoom) 🚭
Description	Please enter description, maximum 1024 characters
	Save

- Device Management—Firmware Management, upload the firmware
- Please make sure the supported model is selected CP960 (Zoom)

#### **Upgrade CP960 by Device Management Service**





Select devices to upgrade in device list

# Thanks!